

**HIGH SCHOOL DISTRICT SAN DIEGUITO UNION HS DISTRICT**

**COLLEGE MiraCosta College**

This program of study is a sample pathway.  
Speak with a counselor to establish your individual career plan.

**INDUSTRY Marketing, Sales & Service Industry**

**PATHWAY: Professional Sales & Marketing**

**PROGRAM: Retail Sales, Retail Management**

<b>Signature of Secondary Administrator:</b>	<b>Date:</b>
<b>Signature of Postsecondary Administrator:</b>	<b>Date:</b>

ADULT LEARNER ENTRY POINTS	SECONDARY	GRADE	ENGLISH	MATH	SCIENCE	SOCIAL STUDIES	Required - Recommended Elective - Other Elective and Career & Technical Education Courses		
		9	English 9	Business Math - Articulated w/ACCT 158	Biology			Intro to Business	P.E./Health
		10	English 10	Geometry	Chemistry	World History		Computer Applications	
		11	English 11	Algebra II	Physics	U.S. History		Computer Accounting (ROP) - Articulated w/ACCT 101	Business Law Marketing
		12	English 12	Pre-Calculus	Other Science	American Government Economics		Business Ownership & Management (or) Virtual Enterprise (ROP)	Internship World Languages
<b>Successful Completion of MiraCosta College Math and English Competency Exams</b>									
ADULT LEARNER ENTRY POINTS	POSTSECONDARY		Retail Assistant Certificate of Proficiency total 9 units required <b>3 units earned in HS</b>			Retail Management Certificate of Achievement total 31 units required <b>7 units earned in HS</b>			
		1st Semester	BUS 132 (3) & BUS 137 (3)			BUS 117/HOSP 117 (3) & BUS 131 (3) & CIS 100 (3)			
		2nd Semester				BUS 132 (3) & BUS 134 (3) & COMM 101 (3)			
		3rd Semester				BUS 136 (3) & BUS 290 (3)			



College and Career Transitions Initiative

Funded by the U. S. Department of Education (V051B020001)

<b>Required Courses</b>
<b>Recommended Elective Courses (H.S. Elect. sometimes occur on varying days (i.e. A/B schedule))</b>
<b>Career and Technical Education Courses</b>
<b>Credit-Based Transition Programs (e.g. Dual/Concurrent Enrollment, Articulated Courses, 2+2+2) (+=H.S. to Com. College (*=Com. College to 4-Yr Institution) (=Opportunity to test out)</b>
<b>Mandatory Assessments, Advising, and Additional Preparation</b>