

**BID RESULTS: B12.009 - TIME AND MATERIAL RATES FOR NETWORK WIRING AND TELEPHONE SERVICES  
BID OPENING: JULY 16, 2012, 2:00 P.M.**

**SECTION 1: HOURLY LABOR RATES FOR ON-CALL TELECOMMUNICATIONS AND NETWORK WIRE PLANT MAINTENANCE, EXPANSION, AND MODIFICATION SERVICES**

Term of Contract: one year with options to renew for 4 additional one year terms	VENDOR: Communications Wiring Specialists, Inc. SUB CONTRACTOR: None		VENDOR: Kotcher Communications SUB CONTRACTOR: None	
	PER HOUR	MIN CHARGE PER TRIP EITHER CAMPUS	PER HOUR	MIN CHARGE PER TRIP EITHER CAMPUS
Labor Rates for Regular Business Hours:	\$ 39.00	\$39.00/1 HR	\$ 75.00	\$ 45.00
Labor Rates for After Regular Business Hours:	\$ 58.50	\$58.50/1 hr	\$ 140.00	\$ 75.00
Labor Rates for Weekend Hours	\$ 58.50	\$58.50/1 hr	\$ 95.00	\$ 55.00

**SECTION 2: HOURLY LABOR RATES FOR ON-CALL TELEPHONE SWITCH, CALL ACCOUNTING, VOICE MESSAGING MAINTENANCE; AND RELATED MOVES, ADDS, AND CHANGES**

Term of Contract: one year with options to renew for 4 additional one year terms	VENDOR: Communications Wiring Specialists, Inc. SUB CONTRACTOR: None		VENDOR: Kotcher Communications SUB CONTRACTOR: None	
	PER HOUR	MIN CHARGE PER TRIP EITHER CAMPUS	PER HOUR	MIN CHARGE PER TRIP EITHER CAMPUS
Labor Rates for Regular Business Hours:	No Bid	No Bid	\$ 120.00	\$ 65.00
Labor Rates for After Regular Business Hours:	No Bid	No Bid	\$ 160.00	\$ 85.00
Labor Rates for Weekend Hours	No Bid	No Bid	\$ 140.00	\$ 75.00

- Bid B12.009 was advertised June 21, 2012 and June 28, 2012 in San Diego Daily Transcript as well is was posted on the GCCCD website.
- Bid packets were mailed to the following thirty-six (36) vendors: 1 Source Electrical & Comm (San Marcos), Associated Telecom (Orange), ATEL Communications (SD), Avoico (SD), Bear Data (SD), Busisness Telecomm Systems (Corona), Chula Vista Electric Co. (Chula Vista), Columbia Pacific Telesystems (SD) Communications Wiring (SD), DataTel Comm. (SD), Datel Systems (SD), Day Wireless Sys. (SD) Digital Comm. (SD), Enchanced Voice & Data (SD), Intec Network (Huntington Beach), Intra Link Comm. (Bonita) Kotcher Comm. (Ramona), LANtelligence (Carlsbad), McMahan Telecomm. (Tustin), My Office Inc. (SD), NEC Corp. (Long Beach), North American Comm. (SD), Nova Voice & Data (Oceanside), Phoneall (SD), PJ Comm. (SD), Prime Electrical (San Marcos), Semper Fi Voice & Data (Oceanside), Standard Tel Networks (SD), T&J Comm. (San Marcos), Technical Telephone (El Cajon), Telecom Data (Yuba City), Telephone Jacks (Oceanside), Trucomm SBS (Poway), VT Milcom (San Diego), West Coast Cabling (Santee), World Bridge (El Cajon)
- Two bids were received by the bid opening deadline of July 16, 2012. Communications Wiring placed a bid on SECTION 1 and a No Bid on SECTION 2. Kotcher Communications placed a bid on SECTION 1 and SECTION 2. Ten called or submitted No Bid. One bid received after bid opening and was returned unopened.
- The lowest responsive bidder for SECTION 1 was Communications Wiring Specialists on all hourly rates. Kotcher Communications bid for SECTION 2 is deemed UNRESPONSIVE.
- Reference checks are complete on Communications Wiring with postive ratings. Communications Wiring Specialist C-7 license confirmed current and active w/CSLB.
- **Recommendation:** It is recommended the bid be awarded to Communications Wiring Specialist, Inc. for SECTION 1 and no award for SECTION 2.