



BID OPENING RESULTS

BID B15.010 – Digital Copiers, All Inclusive Service & Supply and Related Software 5 Year Term With Purchase and Lease Options

BID OPENING: April 13, 2015 AT 2:00 PM

| Product | Konica Minolta | Ricoh | South Coast Copy Systems | Witt Company/Kyocera | Xerox |
|-------------------------------------------------------------------------------------------------------|-----------------------|-------------------------|---------------------------------|-----------------------------|----------------------|
| 25 PPM Copier, black & white, 50 sheet feeder, network printing (PC/Mac), scanning to email/FTP/file. | \$2,522.04 284e | \$2,297.00 MP 2554SP | \$2,740.00 Advance 4225 | \$2,035.00 FS-6525 | \$2,928.00 WC5325 |
| 25 PPM Copier, color, 50 sheet feeder, network printing (PC/Mac), scanning to email/FTP/file. | \$3,126.87 C284e | \$3,825.00 MP C2503 | \$2,512.00 Advance C2225 | \$3,900.00 TA2551 | \$3,422.00 W7535 |
| 35 PPM Copier, black & white, 50 sheet feeder, network printing (PC/Mac), scanning to email/FTP/file. | \$2,716.05 364e | \$3,130.40 MP 3554SP | \$3,287.00 Advance 4235 | \$3,325.00 TA35-1i | \$3,926.00 WC5335 |

| Product | Konica Minolta | Ricoh | South Coast Copy Systems | Witt Company/Kyocera | Xerox |
|-------------------------------------------------------------------------------------------------------|----------------------|--------------------------|----------------------------|-------------------------|----------------------|
| 40 PPM Copier, black & white, 50 sheet feeder, network printing (PC/Mac), scanning to email/FTP/file. | \$1,311.69 4050 | \$1,364.80 MP 401SPF | \$4,703.00 Advance 4245 | \$1,880.00 M3540 | \$4,366.00 WC5945 |
| 55 PPM Copier, black & white, 50 sheet feeder, network printing (PC/Mac), scanning to email/FTP/file. | \$4,810.52 554e | \$4,288.40 MP 6054SP | \$7,761.00 Advance 6255 | \$4,125.00 TA5501i | \$4,373.00 WC5955 |
| 60 PPM Copier, color, 100 sheet feeder, network printing (PC/Mac), scanning to email/FTP/file. * | \$15,822.40 C1060 | \$22,100.00 PRO C5100 | \$29,728.00 Press C700 | \$10,900.00 TA6551ci | \$8,360.00 C60 |

* = This is a high speed, high end model that would be available only to the print/duplicating centers at the Colleges and is not for departmental use.

Note: Each model comes with many additional options at set pricing, so that users may configure a solution that works for their individual department/division needs. All units are able to be placed on the District's network for printing from desktops and all units include scanning capabilities.

Each bid was scored initially by pricing reflecting purchase price and also leasing factors and costs to determine the three finalists based on cost and then a qualitative analysis was done to determine the finalist. The three finalists were Ricoh, Konica-Minolta and Xerox. The finalist and recommended vendor for this award is Xerox Corporation.

ATTACHMENT A