

**BID RESULTS: B18.002 HOURLY LABOR RATES FOR TELECOMMUNICATIONS AND NETWORK CABLE PLANT MAINTENANCE, EXPANSION, AND MODIFICATION SERVICES**

**BID OPENING: October 12, 2017, 2:00 P.M.**

|   |                                    |                   |                                 |                      |               |
|---|------------------------------------|-------------------|---------------------------------|----------------------|---------------|
|   | All-Pro Communication Technologies | Phoneall, Inc.    | Communication Wiring Specialist | Chula Vista Electric | Datel Systems |
| References (3):   | Provided                           | Provided          | Provided                        | No Bid               | No Bid        |
| List of Certified Installers:                                     | Not Provided                       | Not Provided      | Provided                        | No Bid               | No Bid        |
| Certificates: AMP/Tyco ( <i>Crediable Evidence</i> ):             | Not Provided                       | Not Provided      | Provided                        | No Bid               | No Bid        |
| License: C7 ( <i>Crediable Evidence</i> ):                        | Not Provided                       | Not Provided      | Provided                        | No Bid               | No Bid        |
| List of Subcontractors:   | No Subcontractors                  | No Subcontractors | No Subcontractors               | No Bid               | No Bid        |
| Sumitomo Certified Installer ( <i>Crediable Evidence</i> ):       | Not Provided                       | Not Provided      | Provided                        | No Bid               | No Bid        |
| AMP NetConnect Certified Installer ( <i>Crediable Evidence</i> ): | Not Provided                       | Not Provided      | Provided                        | No Bid               | No Bid        |
| <b>Per Hour Labor Rate - Regular Business Hours:</b>              | \$ 80.00                           | \$ 63.00          | \$ 69.00                        | No Bid               | No Bid        |
| <b>Min. Charge per Trip to either site:</b>                       | \$ 25.00                           | \$ 189.00         | \$ 69.00                        | No Bid               | No Bid        |
| <b>Per Hour Labor Rate - After Regular Business Hours:</b>        | \$ 120.00                          | \$ 94.50          | \$ 87.00                        | No Bid               | No Bid        |
| <b>Min. Charge per Trip to either site:</b>                       | \$ 25.00                           | \$ 286.50         | \$ 87.00                        | No Bid               | No Bid        |
| <b>Per Hour Labor Rates - Weekend Hours:</b>                      | \$ 120.00                          | \$ 99.00          | \$ 100.00                       | No Bid               | No Bid        |
| <b>Min. Charge per Trip to either site:</b>                       | \$ 25.00                           | \$ 396.00         | \$ 200.00                       | No Bid               | No Bid        |
| <b>OTHER</b>  |                                    |                   |                                 |                      |               |
| Corporate Seal: Page 13 of 26 for Affirmative Action Statement::  | No Seal                            | No Seal           | Yes, Seal                       |                      |               |
| Addenda 1 and 2 Acknowledged                                      | NO                                 | NO                | Yes                             |                      |               |

- Bid B12.009 was advertised 09/14/17 and 09/21/17 in San Diego Daily Transcript as well is was posted on the GCCCD website.
- Bid packets were mailed to the following Twenty-Nine (29) vendors: Associated Telecom (Orange), ATEL Communications (SD), Busisness Telecomm Systems (Corona), Chula Vista Electric Co. (Chula Vista), Columbia Pacific Telesystems (SD), Communications Wiring (SD), DataTel Comm. (SD), Day Wireless Sys. (SD) Digital Tele Comm. (SD), Enchanced Voice & Data (SD), Intra Link Comm. (Bonita) Kotcher Comm. (Ramona), LANtelligence (Carlsbad), McMahan Telecomm. (Tustin), My Office Inc. (SD), NEC Corp. (Long Beach), Nova Voice & Data (Oceanside), Phoneall (SD), Prime Electrical (San Marcos), Professional Telecom (San Marcos), Semper Fi Network Cabling (Escondido), T&J Comm. (San Marcos), Technical Telephone (El Cajon), Telecom Data (Yuba City), Telephone Jacks (Oceanside), Trucomm SBS (Poway), West Coast Cabling (Santee), World Bridge (El Cajon), GA Technical Services (Upland).
- Three bids and two no bids were received by the bid opening deadline of October 12, 2017.
- The lowest responsive bidder was Communications Wiring Specialists . All-Pro Communication Technologies and Phoneall, Inc were deemed NON-RESPONSIVE.
- Reference checks are complete on Communications Wiring with postive ratings. Communications Wiring Specialist C-7 license confirmed current and active w/CSLB.
- Recommendation: It is recommended the bid be awarded to Communications Wiring Specialist, Inc.