

BID B19.007 PURCHASE AND INSTALLATION OF KI FURNITURE
Contract Period: One year with two one-year subsequent renewal options.
Pricing structure is percentage discount off retail list pricing for normal delivery.

Bids Opened: March 25, 2019 at 2:00 p.m.

Description	Business Office Outfitters/Office Furniture Outlet	Demco Inc	Krueger International	Parron Hall
1. Ergonomic Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid
2. Stacking Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid

Description	Business Office Outfitters/Office Furniture Outlet	Demco Inc	Krueger International	Parron Hall
3. Classroom Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid
4. Lounge Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid

Description	Business Office Outfitters/Office Furniture Outlet	Demco Inc	Krueger International	Parron Hall
5. Filing and Storage Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid
6. Tables Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid

Description	Business Office Outfitters/Office Furniture Outlet	Demco Inc	Krueger International	Parron Hall
7. Powered Tables Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid
8. Systems Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid

Description	Business Office Outfitters/Office Furniture Outlet	Demco Inc	Krueger International	Parron Hall
9. Modular Desking Systems Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid
10. Library Furniture/Wood Case Goods Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	52.5% 53.5% 45.2% 45.8% 46.2% 46.8% 47.2%	No Bid

Description	Business Office Outfitters/Office Furniture Outlet	Demco Inc	Krueger International	Parron Hall
11. Other Series of Furniture Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	Non-Responsive	No Bid	49% 50% N/A N/A N/A N/A N/A	No Bid
13. Hourly rate for design services that fall outside the scope of normal turn-key services and in excess of one major design revision.	Non-Responsive	No Bid	\$71.50	No Bid
14. Hourly rate for installation services that fall outside the scope of normal turn-key services.	Non-Responsive	No Bid	\$71.50	No Bid
15. Company provides design services.	Non-Responsive	No Bid	Yes*	No Bid
16. Company provides installation services	Non-Responsive	No Bid	Yes*	No Bid

Bids were sent to: BKM Officeworks, Business Office Outfitters, Modular Systems Network, Office Pavilion, Southwest School & Office Supply, Krueger International, Virco Manufacturing, Parron Hall Office Interiors, Office Depot, Blaisdell's Business Products, Culver-Newlin, Inc., Demco, Inc., G/M Business Interiors, Furniture by William Webb, Crawford & Company, Haskell Office LLC, and Douglas Equipment.

* = Design and installation services subcontracted to Strategic Furniture Group.

Recommended Award: Krueger International.