

BID B16.007 PURCHASE AND INSTALLATION OF KI FURNITURE
Contract Period: One year with two one-year subsequent renewal options.
Pricing structure is percentage discount off retail list pricing for normal delivery.

Bids Opened: December 18, 2015

Description	Culver Newlin Inc	Crawford and Company	Demco Inc	Furniture by William Webb	Krueger International
1. Ergonomic Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	 50% 55% 48% 51% 52% 53% 55%
2. Stacking Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	 50% 55% 48% 51% 52% 53% 55%

Description	Culver Newlin Inc	Crawford and Company	Demco Inc	Furniture by William Webb	Krueger International
3. Classroom Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	 48% 50% 45% 46% 47% 48% 50%
4. Lounge Seating Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	 50% 55% 48% 51% 52% 53% 55%

Description	Culver Newlin Inc	Crawford and Company	Demco Inc	Furniture by William Webb	Krueger International
5. Filing and Storage Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	50% 55% 48% 51% 52% 53% 55%
6. Tables Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	50% 55% 48% 51% 52% 53% 55%

Description	Culver Newlin Inc	Crawford and Company	Demco Inc	Furniture by William Webb	Krueger International
7. Powered Tables Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	48% 50% 43% 44% 45% 46% 48%
8. Systems Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	50% 55% 48% 51% 52% 53% 55%

Description	Culver Newlin Inc	Crawford and Company	Demco Inc	Furniture by William Webb	Krueger International
9. Modular Desking Systems Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	50% 55% 48% 51% 52% 53% 55%
10. Library Furniture/Wood Case Goods Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	48% 50% 43% 44% 45% 46% 48%

Description	Culver Newlin Inc.	Crawford and Company	Demco Inc	Furniture by William Webb	Krueger International
11. Other Series of Furniture Standard Service \$1 - \$100M Over \$100M Turn-Key Service \$1 - \$100M \$100,001 - \$250M \$250,001 - \$500M \$500,001 - \$750M Over \$750M	No Bid	No Bid	No Bid	No Bid	45% 47% 40% 41% 42% 43% 45% Intellect, Ivy League, Intellect Wave
13. Hourly rate for design services that fall outside the scope of normal turn-key services and in excess of one major design revision.	No Bid	No Bid	No Bid	No Bid	\$45.00/Hr
14. Hourly rate for installation services that fall outside the scope of normal turn-key services.	No Bid	No Bid	No Bid	No Bid	\$55.00/Hr
15. Company provides design services.	No Bid	No Bid	No Bid	No Bid	Yes
16. Company provides installation services	No Bid	No Bid	No Bid	No Bid	Yes

Bids were sent to: BKM Officeworks, Business Office Outfitters, Modular Systems Network, Office Pavilion, Southwest School & Office Supply, Krueger International, Design Options, Virco Manufacturing, Parron Hall Office Interiors, Ozier Enterprises, Inc., Office Depot, Give Something Back Office

Supplies, Culver-Newlin, Inc., Demco, Inc., ATD American Company, G/M Business Interiors, Furniture by William Webb, Crawford & Company, and Haskell Office LLC.

Recommended Award: Krueger International.